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2023-08-19

SMALL SANTOS

The Curious Incident of the Dog in the Night-Time John Joseph Adams

Numerous studies consider the history of childhood, adolescence and old age, yet the middle aged, consistently the most productive and powerful of age groups have been consistently ignored. In this pioneering study John Benson considers how perceptions and experience of middle age have changed, and how its power-base has diminished, affected by the steady ageing of the population the increasing independence of the young and growing economic insecurity. This thought-provoking study also illuminates the whole economic, social and cultural history of twentieth-century Britain.

Prime-Time Parenting Basic Books

"How to Win Friends and Influence People" is one of the first best-selling self-help books ever published. It can enable you to make friends quickly and easily, help you to win people to your way of thinking, increase your influence, your prestige, your ability to get things done, as well as enable you to win new clients, new customers. [Twelve Things This Book Will Do For You](#): [Get you out of a mental rut, give you new thoughts, new visions, new ambitions.](#) [Enable you to make friends quickly and easily.](#) [Increase your popularity.](#) [Help you to win people to your way of thinking.](#) [Increase your influence, your prestige, your ability to get things done.](#) [Enable you to win new clients, new customers.](#) [Increase your earning power.](#) [Make you a better salesman, a better executive.](#) [Help you to handle complaints, avoid arguments, keep your human contacts smooth and pleasant.](#) [Make you a better speaker, a more entertaining conversationalist.](#) [Make the principles of psychology easy for you to apply in your daily contacts.](#) [Help you to arouse enthusiasm among your associates.](#) [Dale Carnegie \(1888-1955\) was an American writer and lecturer and the developer of famous courses in self-improvement, salesmanship, corporate training, public speaking, and interpersonal skills. Born into poverty on a farm in Missouri, he was the author of How to Win Friends and Influence People \(1936\), a massive bestseller that remains popular today.](#)

Grammarway 4. Student's Book DigiCat

Released for the first time in paperback, this landmark social and political volume on feminism is credited with being responsible for raising awareness, liberating both sexes, and triggering major advances in the feminist movement. Reprint.

Religion and Prime Time Television Da Capo Lifelong Books

Locating Cultural Change: Theory, Method, Process is concerned with defining the 'local' through case studies of specific cultural processes. The thrust is on the institutionalization of 'local' concerns where the 'local' is the site of ideas and issues, and how these in turn influence us. The central premise of this collection is that in order to understand the common man's perspective, one has to demystify cultural processes. The book seeks to capture the vibrancy of cultural processes through a wide range of things that are a part of daily life spanning Hindi films, vernacular press, metropolitan club culture, the translation industry in India, medical advertisements and prime-time television serials. The volume shows how it is through the text's being and becoming that culture is produced and participated in. It argues that the production and consumption of meaning and material in conjunction helps us understand cultural processes in totality-not just as a conglomeration of events outside of us, but also as a part and parcel of daily life.

Friends, Lovers and the Big Terrible Thing Praeger

The six mean Herdman kids lie, steal, smoke cigars (even the girls) and then become involved in the community Christmas pageant.

Prime Time Soap Operas on Indian Television Routledge

The story of a man who said he would stop the motor of the world--and did. This novel is the setting for the author's philosophy of objectivism.

The Book of Five Rings (Annotated) SAGE Publications

This book examines the phenomenon of prime time soap operas on Indian television. An anthropological insight into social issues and practices of contemporary India through the television, this volume analyzes the production of soaps within India's cultural fabric. It deconstructs themes and issues surrounding the "everyday" and the "middle class" through the fiction of the "popular". In its second edition, this still remains the only book to examine prime time soap operas on Indian television. Without in any way changing the central arguments of the first edition, it adds an essential introductory chapter tracking the tectonic shifts in the Indian "mediascape" over the past decade - including how the explosion of regional language channels and an era of multiple screens have changed soap viewing forever. Meticulously researched and persuasively argued, the book traces how prime time soaps in India still grab the maximum eyeballs and remain the biggest earners for TV channels. The book will be of interest to students of anthropology and sociology, media and cultural studies, visual culture studies, gender and family studies, and also Asian studies in general. It is also an important resource for media producers, both in content production and television channels, as well as for the general reader.

Field Artillery Manual Cannon Gunnery Dog Ear Publishing

John Maynard Keynes Is The Great British Economist Of The Twentieth Century Whose Hugely Influential Work The General Theory Of Employment, Interest And Money Is Undoubtedly The Century S Most Important Book On Economics Strongly Influencing Economic Theory And Practice, Particularly With Regard To The Role Of Government In Stimulating And Regulating A Nation S Economic Life. Keynes S Work Has Undergone Significant Reevaluation In Recent Years, And Keynesian Views Which Have Been Widely Defended For So Long Are Now Perceived As At Odds With Keynes S Own Thinking. Recent Scholarship And Research Has Demonstrated Considerable Rivalry And Controversy Concerning The Proper Interpretation Of Keynes S Works, Such That Recourse To The Original Text Is All The More Important. Although Considered By A Few Critics That The Sentence Structures Of The Book Are Quite Incomprehensible And Almost Unbearable To Read, The Book Is An Essential Reading For All Those Who Desire A Basic Education In Economics. The Key To Understanding Keynes Is The Notion That At Particular Times In The Business Cycle, An Economy Can Become Over-Productive (Or Under-Consumptive) And Thus, A Vicious Spiral Is Begun That Results In Massive Layoffs And Cuts In Production As Businesses Attempt To Equilibrate Aggregate Supply And Demand. Thus, Full Employment Is Only One Of Many Or Multiple Macro Equilibria. If An Economy Reaches An Underemployment Equilibrium, Something Is Necessary To Boost Or Stimulate Demand To Produce Full Employment. This Something Could Be Business Investment But Because Of The Logic And Individualist Nature Of Investment Decisions, It Is Unlikely To Rapidly Restore Full

Employment. Keynes Logically Seizes Upon The Public Budget And Government Expenditures As The Quickest Way To Restore Full Employment. Borrowing The Money To Finance The Deficit From Private Households And Businesses Is A Quick, Direct Way To Restore Full Employment While At The Same Time, Redirecting Or Siphoning Off The Funds From The Private Sector Which Caused The Over-Production Is In The First Place. Keynes S Theory Is Unquestionably Significant In Understanding Of Modern Economics. Far From Being Destructive, It Alone Has Been Responsible For Nearly 60 Years Of Growth Without A Major Depression As We Experienced Worldwide In The 1930S.While The Present Book Is Indispensable For The Students, Researchers And Teachers Of Economics, It Is Highly Useful For The General Readers Keenly Interested In Understanding Nation S Economy.

The Psychology of Women and Gender HarperCollins Publishers

Enterprise 1 and Enterprise 2 each consist of four modules and are designed for learners of English at early-secondary level. The course focuses on the gradual development of all four language skills - listening, reading, speaking and writing. The Student's Book and the Workbook for each level are designed to be covered in approximately 80 to 90 hours of classroom work.

Solutions Intermediate Atlantic Publishers & Dist

True or false? In selling high-value products or services: 'closing' increases your chance of success; it is essential to describe the benefits of your product or service to the customer; objection handling is an important skill; open questions are more effective than closed questions. All false, says this provocative book. Neil Rackham and his team studied more than 35,000 sales calls made by 10,000 sales people in 23 countries over 12 years. Their findings revealed that many of the methods developed for selling low-value goods just don't work for major sales. Rackham went on to introduce his SPIN-Selling method. SPIN describes the whole selling process: Situation questions Problem questions Implication questions Need-payoff questions SPIN-Selling provides you with a set of simple and practical techniques which have been tried in many of today's leading companies with dramatic improvements to their sales performance.

Mr. Monk in Outer Space Open Road Media

At a convention for the cult science fiction show Beyond Earth, Adrian Monk meets fans as obsessive-compulsive as he is. Though he's not preoccupied with the program, Monk can understand the phenomenon. Who wouldn't want to live in an imaginary world? But there may be a killer in the Beyond Earth community: Someone in a starship uniform has gunned down the show's legendary creator. Could a fan be that furious at him for selling out to Hollywood? Or is more going on behind the scenes? Luckily, Monk's agoraphobic brother, Ambrose, is an expert on the TV series, and together they'll search the earth and beyond for the murderer. That is, if Ambrose can bring himself to leave the house. A new story starring Adrian Monk by Edgar® Award-nominated screenwriter Lee Goldberg. It's compulsive, page-turning fun. "Even if you aren't familiar with the TV series Monk, this book is too funny to not be read."—The Weekly Journal

How To Win Friends And Influence People IAP

British adolescent angst has never been so "laugh-out-loud funny" as in this first encounter with a sharp-witted, pining, and achingly honest underdog (The New York Times). Perhaps when I am famous and my diary is discovered, people will understand the torment of being a 13½-year-old undiscovered intellectual. Adrian Mole is approaching fourteen, and like all radical intellectuals he must amass his grievances: His acne vulgaris is grotesque; his crush, Pandora, received seventeen Valentine's Day cards; his PE teacher is a sadist; he fears his parents' marriage is over since they no longer smoke together; his dog has gone AWOL; no one appreciates his poetry; and Animal Farm has set him off pork for good. If everyone were as appalled as Adrian Mole, it would be a better world. Introducing "one of literature's most endearing figures": a luckless adolescent of great expectations and dwindling patience who knows all—or believes he does—and tells all (The Observer). First published in 1982, Adrian's chronicle of angst has sold more than twenty million copies worldwide, spawned seven sequels, and been adapted for television and staged as a musical. Here's where it all began.

Civil Sociality Routledge

A New York Times bestseller and enduring classic, All About Love is the acclaimed first volume in feminist icon bell hooks' "Love Song to the Nation" trilogy. All About Love reveals what causes a polarized society, and how to heal the divisions that cause suffering. Here is the truth about love, and inspiration to help us instill caring, compassion, and strength in our homes, schools, and workplaces. "The word 'love' is most often defined as a noun, yet we would all love better if we used it as a verb," writes bell hooks as she comes out fighting and on fire in All About Love. Here, at her most provocative and intensely personal, renowned scholar, cultural critic and feminist bell hooks offers a proactive new ethic for a society bereft with lovelessness--not the lack of romance, but the lack of care, compassion, and unity. People are divided, she declares, by society's failure to provide a model for learning to love. As bell hooks uses her incisive mind to explore the question "What is love?" her answers strike at both the mind and heart. Razing the cultural paradigm that the ideal love is infused with sex and desire, she provides a new path to love that is sacred, redemptive, and healing for individuals and for a nation. The Utne Reader declared bell hooks one of the "100 Visionaries Who Can Change Your Life." All About Love is a powerful, timely affirmation of just how profoundly her revelations can change hearts and minds for the better.

Inside Prime Time SAGE Publications

A Turing Award-winning computer scientist and statistician shows how understanding causality has revolutionized science and will revolutionize artificial intelligence "Correlation is not causation." This mantra, chanted by scientists for more than a century, has led to a virtual prohibition on causal talk. Today, that taboo is dead. The causal revolution, instigated by Judea Pearl and his colleagues, has cut through a century of confusion and established causality -- the study of cause and effect -- on a firm scientific basis. His work explains how we can know easy things, like whether it was rain or a sprinkler that made a sidewalk wet; and how to answer hard questions, like whether a drug cured an illness. Pearl's work enables us to know not just whether one thing causes another: it lets us explore the world that is and the worlds that could have been. It shows us the essence of human thought and key to artificial intelligence. Anyone who wants to understand either needs The Book of Why.

All About Love Samuel French, Inc.

This book is intended for the reader who wishes to gain a solid understanding of Phase Locked Loop architectures and their applications. It provides a unique balance between both theoretical perspectives and practical design trade-offs. Engineers faced with real world design problems will find this book to be a valuable reference providing example implementations, the underlying

equations that describe synthesizer behavior, and measured results that will improve confidence that the equations are a reliable predictor of system behavior. New material in the Fourth Edition includes partially integrated loop filter implementations, voltage controlled oscillators, and modulation using the PLL.

Happy hearts U of Minnesota Press

This is the 20th edition of the publication which was first published in 1862. This edition has been revised to take account of the new working practices of the House and its Committees. It contains chapters on: the House of Lords and its membership, parliamentary sessions, sittings and documents, rules of conduct and debate, divisions, public and private bills, delegated legislation, select committees, judicial business, parliamentary privilege and related matters.

The Polar Express Tarzan

The beloved star of *Friends* takes us behind the scenes of the hit sitcom and his struggles with addiction in this candid, funny, and revelatory memoir that delivers a powerful message of hope and persistence. 'Hi, my name is Matthew, although you may know me by another name. My friends call me Matty. And I should be dead.' So begins the riveting story of acclaimed actor Matthew Perry, taking us along on his journey from childhood ambition to fame to addiction and recovery in the aftermath of a life-threatening health scare. Before the frequent hospital visits and stints in rehab, there was five-year-old Matthew, who travelled from Montreal to Los Angeles, shuffling between his separated parents; fourteen-year-old Matthew, who was a nationally ranked tennis star in Canada; twenty-four-year-old Matthew, who nabbed a coveted role as a lead cast member on the talked-about pilot then called *Friends Like Us*. . . and so much more. In an extraordinary story that only he could tell - and in the heartfelt, hilarious, and warmly familiar way only he could tell it - Matthew Perry lays bare the fractured family that raised him (and also left him to his own devices), the desire for recognition that drove him to fame, and the void inside him that could not be filled even by his greatest dreams coming true. But he also details the peace he's found in sobriety and how he feels about the ubiquity of *Friends*, sharing stories about his castmates and other stars he met along the way. Frank, self-aware, and with his trademark humour, Perry vividly depicts his lifelong battle with addiction and what fuelled it despite seemingly having it all. *Friends*, *Lovers*, and the *Big Terrible*

Thing is an unforgettable memoir that is both intimate and eye-opening - as well as a hand extended to anyone struggling with sobriety. Unflinchingly honest, moving, and uproariously funny, this is the book fans have been waiting for.

The SAGE International Encyclopedia of Mass Media and Society SAGE Publishing India

How is religion portrayed on prime time entertainment television and what effect does this have on our society? This book brings together the opinions of all the important factions involved in this important public policy debate, including religious figures (Christians, Jews, Muslims, Buddhists, and Freethinkers—liberal and conservative), academics, media critics and journalists, and representatives of the entertainment industry. The debate provides contrasting views on how much and what type of religion should be on entertainment television and what relationship this has with the health of our society. Many contributors also offer strategies for how to reform the present situation. This is an important work that delineates the debate for the layperson as well as researchers, scholars, and policymakers.

Canadiana Liveright Publishing

The reference will discuss mass media around the world in their varied forms—newspapers, magazines, radio, television, film, books, music, websites, and social media—and will describe the role of each in both mirroring and shaping society.

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'Welcome to the Knight Bus, emergency transport for the stranded witch or wizard. Just stick out your wand hand, step on board and we can take you anywhere you want to go.' When the Knight Bus crashes through the darkness and screeches to a halt in front of him, it's the start of another far from ordinary year at Hogwarts for Harry Potter. Sirius Black, escaped mass-murderer and follower of Lord Voldemort, is on the run - and they say he is coming after Harry. In his first ever Divination class, Professor Trelawney sees an omen of death in Harry's tea leaves... But perhaps most terrifying of all are the Dementors patrolling the school grounds, with their soul-sucking kiss... Having become classics of our time, the Harry Potter eBooks never fail to bring comfort and escapism. With their message of hope, belonging and the enduring power of truth and love, the story of the Boy Who Lived continues to delight generations of new readers.