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ALESSANDRO MORROW

Mergers & Acquisitions in Germany Springer Science & Business Media

An overview of, and commentary on, negotiating acquisitions in Germany. Tax planning, labour law implications, East German law and intellectual property are all covered

Comparing Public Sector Reform in Britain and Germany Routledge

Pessimists see distressed M&A . . . Optimists see distressed M&A Opportunities abound in "bankruptcy beauties"—both in good times and bad. Distressed mergers and acquisitions used to be the domain of a handful of specialists, who generated handsome profits by unlocking value in troubled companies. Now, you can learn the secrets for participating in these deals with knowledge and confidence. The Art of Distressed M&A provides the critical information needed to manage the unique complexities of buying, selling, and financing troubled companies. The Art of Distressed M&A arms you with creative solutions to seemingly impossible problems and helps you to avoid common pitfalls. This comprehensive guide enables you to: Understand the roles, rights, and responsibilities of debtors, secured creditors, unsecured creditors, advisors, trustees, and bankruptcy courts Navigate through complicated valuation, financing, legal, accounting, and tax issues Communicate effectively and make informed proposals in multiparty negotiations Create the optimal deal structure—from prepackaged plans of reorganization to 363 sales to loan-to-own transactions The Art of Distressed M&A also highlights practical examples using recent bankruptcy cases following the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 and is the first publication of its kind since The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010.

Real Estate Finance Springer Science & Business Media "The Cultural Context in Business Communication" focuses on differences and similarities in business negotiations and written communication in intercultural settings. To set the scene, Edward T. Hall looks back at "culture" as an evolutionary concept and Charles Campbell explains the value of classical rhetoric in contemporary cultures. Further contributions present case studies of cross-cultural encounters and discourse aspects in various settings. Steven Weiss explores the proper character of six cultures: Chinese, French, Japanese, Mexican, Nigerian, and

Saudi. Other chapters contrast English with cultures such as Chinese, German, Dutch, Finnish, and Irish. The book closes with two chapters on training for effective business communication and provide models in participatory training and gaming.

Reforming the Welfare State Springer

This book pools the current know-how, and closes important knowledge gaps, to offer hands-on advice and practical answers to the many 'how to' questions relating to merger implementation. It provides a crucially important understanding of how to assess the chances of realising synergy potential and evaluate integration risks.

Visual Shock Springer Nature

Jürgen Weber is known for his behavioral perspective on controlling and has made a lasting impact in German speaking countries during the past three decades. This anniversary volume compiles some of his outstanding publications from that period and presents them for the first time in English. In addition, it contains a current publication index of Jürgen Weber's entire body of work.

Ideas and Welfare State Reform in Western Europe Vintage

This title was first published in 2000: This text collects a set of specially commissioned chapters by British and German political scientists as well as experts in public administration and management, designed to present and grapple with the range of the subject in an accessible but sophisticated form. In doing so, the volume seeks to fill the gap perceived to have opened up between the conventional comparative government literature and the new public management literature. While the first part of the book explores the historical, political and cultural context of public sector reform, the second part deals more specifically with institutional developments and recent reform trends in the fields of social policy and social service delivery. The volume analyzes the degree of "convergence" or "divergence" between the two countries with regard to public sector change.

Post-Merger Management Routledge

In this lively narrative, award-winning author Michael Kammen presents a fascinating analysis of cutting-edge art and artists and their unique ability to both delight and provoke us. He illuminates America's obsession with public memorials and the changing role of art and museums in our society. From Thomas Eakins's 1875 masterpiece *The Gross Clinic*, (considered "too big, bold, and gory" when first exhibited) to the bitter disputes about Maya Lin's Vietnam War Memorial, this is an eye-opening account of American art and the battles and controversies that it has ignited.

The Art of Distressed M&A: Buying, Selling, and Financing Troubled and Insolvent Companies Emerald Group Publishing

This book is the sequel to *Fighting Europe's Unemployment in the 1990s*, the collection of papers presented at the Salzburg Symposium of the Egon-Sohmen-Foundation in 1994. Though the problem of an employment was urgent already then, it has not found a practical solution in the meantime, and even intellectually it remains somewhat of a mystery. A clue is offered by the contrast with the United States: they have the working poor; we, on the old continent, have the welfare recipients. This brings the relationship between unemployment and the welfare state to the fore. On closer inspection, however, the matter appears to be much more complicated than the transatlantic contrast suggests. Consider only that the welfare state and what is called "social policy" have a long tradition in Europe. They obviously did not prevent or noticeably hamper the decline in unemployment in the 1950s and the emergence of full employment in the 1960s. This leaves room for various conjectures. Does the welfare state matter only after a long time lag or after it has grown too fast or too much beyond a critical size? Is it the welfare state per se that is harmful to employment or do its harmful effects arise only under certain conditions, e. g.

Controlling Intelligence John Benjamins Publishing

This special issue offers an interesting overview of the status quo of (German) research in real estate finance. It might also contribute to real estate research moving from a research niche closer to the center of academic interest.

The Cultural Context in Business Communication McGraw Hill Professional

The vital ingredient in the formulation and execution of a successful foreign policy is intelligence. For the USA, as the Bay of Pigs incident and the Iran-Contra affair have shown, controlling intelligence is a problem which policy-makers and concerned citizens have rarely examined and imperfectly understood. Of the seven contributors, five have direct experience of working with or in intelligence, and all have written extensively on the subject.

Behavioral Controlling

The new welfare settlement in Europe involves a re-direction of policy in the context of a unified market and currency system and of more stringent economic competition. Realignment of the policy assumptions and goals of the key actors is central to this process. This book reviews the main policy paradigms and analyzes the processes whereby they have changed in the most salient policy areas, and is based on recent interviews with more than two hundred and fifty senior policy actors in seven West European countries.

An Introduction to Bankruptcy Law